



International Trade and Business

Globalization challenges businesses at home and abroad. Williams Mullen provides the strategic solutions necessary for businesses operating internationally.

Our International Trade and Business attorneys provide comprehensive and creative legal solutions to address commercial, trade, investment and regulatory matters. These attorneys have advised clients worldwide, including Asia-Pacific, Europe, Central and South America as well as USMCA countries.

We regularly assist clients in moving goods, people, services and information across borders; participating in administrative or judicial proceedings under U.S. and foreign trade laws; and navigating the intricacies of assorted trade and customs compliance and enforcement issues. We cater to the distinct interests of clients in diverse industries including manufacturing, transportation and logistics, technology and communications, service industries and more.

Our key areas of services include:

- ITAR, Export Controls & OFAC Sanctions
- Customs Law
- International Trade Policy
- Global Business Transactions
- Immigration & Naturalization
- International Litigation
- International Tax

Related News

- International Business Compliance Update
- U.S. Officials Continue Pressure on Freight Forwarders for Export Control Violations
- United Technologies Case ? Liability from Selling Commercial Products to Military Customers
- U.S. Trade Preference Programs & Trade Agreements
- Is My Company Subject to ITAR?
- Debarment of Several Major Freight Forwarders May Disrupt International Sales
- 9th Circuit Decision May Hamper Future Export Control Investigations and Prosecutions
- Congressional Hearing Highlights Damage to U.S. Economy Caused By Current U.S. Export Control System

- Proposed ITAR Brokering Regulations Would Impose More Requirements on More Companies
- Export Control Reform: State and Commerce Officials Propose Revisions to Export Control Lists
- U.S. Importers and Exporters to Address Increase in Anti-Corruption Enforcement at Roundtable Event
- Jahna Hartwig Joins Williams Mullen's International Team
- Tom McVey Featured in Triangle Business Journal
- Tom McVey Spreads the Word about the U.S. Government's Stepped-Up Enforcement of Regulations Restricting the Export of U.S. Defense Technology
- Washington, D.C. International Trade Attorney Evelyn Suarez Elected to Williams Mullen Board of Directors
- Williams Mullen Partner Jimmie V. Reyna Nominated to the U.S. Court of Appeals for the Federal Circuit
- Williams Mullen Partner Jimmie V. Reyna Confirmed As Circuit Judge to the U.S. Court of Appeals for the Federal Circuit
- Williams Mullen Welcomes 17 New Attorneys
- Michael E. Burke Co-Authors Guide to Doing Business in China
- Q&A With Williams Mullen's Tom McVey
- Jimmie V. Reyna Receives Highest Recognition from the Government of Mexico
- Michael E. Burke Elected Vice Chair of American Bar Association's Section of International Law
- Eighty-five Attorneys Named "Best Lawyers in America" 2010
- Jimmie V. Reyna Re-Appointed to WTO Dispute Panel
- Williams Mullen Attorney Hosts Canadian Ambassador to the United States
- Eighty-one Attorneys Named "Best Lawyers in America 2009"
- Williams Mullen Announces Election of New Partners
- New Law Extends Iran Sanctions to Foreign Subsidiaries
- International Business Compliance Update
- U.S. Officials Continue Pressure on Freight Forwarders for Export Control Violations
- United Technologies Case ? Liability from Selling Commercial Products to Military Customers
- U.S. Trade Preference Programs & Trade Agreements
- Update on International Business Compliance - March, 2012
- Is My Company Subject to ITAR?
- Debarment of Several Major Freight Forwarders May Disrupt International Sales
- 9th Circuit Decision May Hamper Future Export Control Investigations and Prosecutions
- Congressional Hearing Highlights Damage to U.S. Economy Caused By Current U.S. Export Control System
- Proposed ITAR Brokering Regulations Would Impose More Requirements on More Companies
- Export Control Reform: State and Commerce Officials Propose Revisions to Export Control Lists

- Update on International Business Compliance - Dec, 2011
- ITAR - What Government Contractors Need To Know
- ITAR for Government Contracts Executives
- Overview of U.S. Export Control Laws
- Update on International Business Compliance
- Highlights in International Trade and Commerce
- 10 FAQs for Foreign Companies Establishing Operations in the United States
- Highlights in International Trade and Commerce
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- Highlights in International Trade and Commerce
- Highlights in International Trade and Commerce
- Highlights in International Trade and Commerce - January, 2011
- Corporate Counsel's Guide to Doing Business in China, 3d
- International Business Compliance Programs
- Export Compliance Issues In Mergers And Acquisitions
- Playing It Safe: Staying Ahead of the U.S. Business Regulation Curve Ball
- Companies Held Accountable for Consumer Data Security
- New Consumer Product Safety Regulations Test Imports - and Importers
- International Business Planning Advisor - Planning Tools for Senior Executives
- International Business Development - Strategic Planning Issues
- International Business Planning Checklist
- Country Localization Checklist
- Acquirer Can Be Liable For Export Control Violations of Acquired Company
- Surprises Lurk in 'Buy American' Requirements of Stimulus Package
- Highlights in International Trade and Commerce
- Expedited E-Visas for French Companies and Investors
- Briefing on Recent Developments Affecting Business with China
- Highlights in International Trade and Commerce
- Highlights in International Trade and Commerce - November, 2010
- Navigating Preferential Trade Arrangements in the Americas: Safe Passage for the EU Legal Practitioner
- Trade Policy Issues and Implications Concerning International Regulation of the Internet
- WTO Negotiations on Maritime Services: Issues and Implications
- Taking the Inter Out of International Trade
- Free Trade in the Americas: Developments and Trends in Standards and Standards-Related Measures

- Passport to North American Trade: Rules of Origin and Customs Procedures Under the NAFTA
- The GATT Uruguay Round: A Negotiating History (1986-1992)
- DOJ & SEC Release Long Awaited FCPA Guidance
- The American Taxpayer Relief Act of 2012
- Illegal Diversion Emerging As Top Export Control Issue
- Foreign Subsidiaries Subject to Iran Sanctions Now Permitted to Engage in "Wind-Down" Activities; SEC Provides Guidance on Reporting Requirements
- Looking into the Crystal Ball: The OECD report Addressing Base Erosion and Profit Shifting
- Review - Legal Checklist for International Defense Transactions
- Legal Checklist for International Defense Transactions
- University Charged with Export Violations
- Proposed Revision of Defense Services Definition May Remove ITAR Controls Imposed on Some University Research
- Update on International Business Compliance
- Duty to Notify of a Data Breach
- States Act to Limit Employers' Ability to Request Existing or Prospective Employee's Passwords for Social Media
- Sales Tax Re Online Sale
- Courts Act to End Free Internships
- Key Distinctions between Distributors and Agents
- 100 Williams Mullen Attorneys Named 2014 Best Lawyers in America
- Initial Provisions of Export Control Reform Become Effective October 15th ? Steps to Take to Prepare for Export Control Reform
- Pre-Recorded Webinar: ITAR For Defense Industry Executives
- Debate Concerning Renewal of African Growth and Opportunity Act Has Begun
- African Growth and Opportunity Act Renewal and its Importance to African Women
- Trade Facilitation: A Critical Element for Africa's Place in the Global Value Chain
- Fourth Circuit Holds That Defendant Can Be Guilty of Criminal Violation of Armed Export Control Act Even Without Specific Knowledge That the Exported Item Is a Regulated ?Defense Article?
- Why South Africa Should Not Be Graduated From AGOA
- Trade Facilitation Is Critical For Africa
- Africa's Golden Opportunity To Engage the United States on Trade and Investment at the U.S. - Africa Leaders Summit
- Addressing Public Corruption is Fundamental to Trade Facilitation
- Transatlantic Business Law Brief
- Williams Mullen Welcomes Export Controls Attorney Rosanne Jacuzzi
- Williams Mullen EB-5 Green Card FAQ

- Robert Dewar featured in Scotland Now
- What Trade Facilitation Is and Why It Matters
- ITAR/EAR Amendments for Military Electronics Become Effective December 30
- How's your Export Compliance . . . Better than the Feds?
- Business Expansion Legal Services
- DO I REALLY NEED A WORK VISA TO WORK IN THE USA?
- Proposed ITAR Amendment Provides Important Benefit for Government Contractors
- 106 Williams Mullen Attorneys named 2016 Best Lawyers in America
- Iran Nuclear Agreement ? Mixed Bag for U.S. Exporters
- Proposed Amendments Provide Data Security Standard Under ITAR and EAR
- Corporate Officers Charged Personally for Export Violations
- Tom McVey Published in January 2016 Issue of National Defense Magazine
- George Bowles Quoted in The Daily Press About Collecting Money from Chinese Firms
- EXCEPTIONS TO RESTRICTIONS - Using the Visa Waiver Program (VWP)
- U.S. State Dept. Advises on New Restrictions on Business Travel to USA
- Key Export Compliance Issues For 2016
- ITAR For Government Contractors - Revised For Recent Amendments
- 100 Williams Mullen Attorneys Named 2017 Best Lawyers in America
- Tom McVey Talks ITAR Compliance, State Department Visit Program with Inside Business
- ITAR Guide for the Firearms Industry
- Travel Restrictions for Nationals of 7 Designated Countries Based on President Trump's Recent Executive Order
- ITAR Guide for the Firearms Industry
- Bob Dewar Discusses Why Scottish Businesses Should Trade with U.S. at French Duncan Event in Glasgow
- Williams Mullen Washington, D.C. Attorneys Named 2015 Super Lawyers
- Williams Mullen Washington, D.C. Attorneys Named 2014 Super Lawyers
- Williams Mullen Washington, D.C. Attorneys Named 2013 Super Lawyers
- Trump Administration Suspends Premium or Expedited Processing of All H-1B Petitions!
- 4 Williams Mullen Attorneys Named to 2017 Washington D.C. Super Lawyers List
- Bob Dewar Pens Article on Businesses Succeeding in America for Scottish Chamber's Monthly Magazine
- 114 Williams Mullen Attorneys Listed in The Best Lawyers in America 2018
- Recent ITAR Case Sends Important Message to Small/Midsized Government Contractors
- Selling Unmanned Systems Products and Services to the Government
- American Shipper Magazine Republishes Tom McVey's Blog Post on ITAR Registration
- President Trump Blocks Sale of U.S. Company to Chinese Buyers Under CFIUS

- Important Opportunity for Defense Electronics Manufacturers
- Commerce Department Announces Procedures for Companies to Request Exclusions From Recent Steel and Aluminum Tariffs
- 5 Williams Mullen Attorneys Named to 2018 Washington D.C. Super Lawyers List; 2 Named 2018 Rising Stars
- State Department Announces Another Major ITAR Enforcement Case and \$30 Million Penalty
- Law360 Publishes Tom McVey Article on Compliance Lessons from Recent ITAR Case
- Latest Russia Sanctions Ratchet Up Risks of Doing Business in Russia ? Including for Non-U.S. Companies
- Export Control Amendments Proposed for Commercial Firearms, Ammunition and Related Products
- Tom McVey Discusses International Trade Developments in Virginia Business
- 110 Williams Mullen Attorneys Listed in Latest Edition of The Best Lawyers in America©
- Protecting Your Company in a Trade War
- New Export Requirements for Emerging and Foundational Technologies
- Company Incurs \$7,772,102 Penalty for Dealing With Specially Designated National
- U.S. Sanctions Laws: Dangers Ahead For Foreign Companies (Part I)
- U.S. Sanctions Laws: Dangers Ahead For Foreign Companies (Part II)
- 7 Williams Mullen Attorneys Named to 2019 Washington D.C. Super Lawyers List; 2 Named 2019 Rising Stars
- PODCAST: ITAR ? Requirements for Government Contractors
- 119 Williams Mullen Attorneys Listed in 2020 Edition of The Best Lawyers in America©
- ITAR Amendment Expands License Exemption For Transfers By Or For The U.S. Government
- Voluntary Self-Disclosures ? An Important Tool for Dealing With Export Violations
- Justice Department Adopts Significant Revisions to Voluntary Disclosure Program for Criminal Export Violations
- Commerce Adopts Export Controls on Artificial Intelligence Software for Geospatial Imagery ? Controls on Additional Technologies Expected Shortly
- State Dept. Adopts ITAR Amendment on Use of End-to-End Encryption in International Data Transmissions
- Checklist of Compliance Issues Under the International Traffic in Arms Regulations
- Williams Mullen Strengthens International Practice with Addition of Christopher H. Skinner
- CFIUS Requirements Expanded Under New Regulations; President Orders Yet Another CFIUS Divestiture
- 7 Williams Mullen Attorneys Named to 2020 Washington D.C. Super Lawyers List
- Payment of Certain Import Duties, Taxes and Fees Postponed for 90-Days
- Commerce Tightens Restrictions on Exports to China, Russia and Venezuela
- Payment of Deferred Import Duties, Taxes and Fees
- Temporary Reduction in Certain ITAR Registration Fees

- BIS Releases Guidance on New Export Restrictions for Military End Use/Users in China, Russia and Venezuela
- ITAR Compliance for Second and Third Tier Government Contractors and Suppliers
- What Does It Mean to Be ?ITAR Compliant? - Three Steps to Take Now
- COVID-19 Comeback Plan: China-related Duty Savings and Refunds
- 116 Williams Mullen Attorneys Listed in 2021 Edition of The Best Lawyers in America©; Most Total Lawyers in Virginia
- Developments in Export Controls on "Emerging" and "Foundational" Technologies
- Understanding the OFAC Sanctions Laws: Requirements for U.S. Companies
- How Does the Government Learn About Export Violations?
- Avalanche of Recent Export Requirements for China, Russia and Other Countries
- Important ITAR Amendments for Additions to the §126.1 List of ?Proscribed Countries?
- 6 Williams Mullen Attorneys Named to 2021 Washington D.C. Super Lawyers List
- BIS Issues Guidance on Export Controls Under the Foreign Military Sales (FMS) Program
- Tom McVey Pens ITAR Compliance Article for National Defense Magazine
- 124 Williams Mullen Attorneys Listed in 2022 Edition of The Best Lawyers in America©
- Williams Mullen Manufacturing Edge - Mitigating Products Crises: Tips to Prevent a One-Off Event From Developing Into a Products Liability Crisis
- Export Agencies Continue Emphasis on Restricted Party Screening Under Export Control Laws
- USITC to Implement Updated Harmonized Tariff Schedule Effective January 27, 2022
- U.S. Imposes Sweeping New Export Controls and Economic Sanctions Against the Russian Federation
- Businessman Sentenced to One Year Imprisonment for ITAR Brokering Violations
- President Biden Announces 2-Year Suspension of Anti-Dumping Duties on Certain Solar Panels
- Outsourcing Manufacturing of Sensitive Items to Foreign Firms Presents Export Control Challenges
- 123 Williams Mullen Attorneys Listed in 2023 Edition of The Best Lawyers in America©
- OFAC Prohibits Providing Accounting, Trust/Corporate Formation and Management Consulting Services for Russian Parties
- U.S. Marks One-Year Anniversary of Ukraine Conflict With New Economic Sanctions, Export Controls, and Tariffs Against Russia
- New Russia Sanctions Target Foreign Financial Institutions, Expand Import Bans

Related Events

- Chris Skinner Presents at the VEDP Multinational Protocols and Routes to Procurement Event
- FCPA, Sanctions and Anti-Money Laundering
- FCPA, Sanctions and Anti-Money Laundering
- CLE Institute 2021

- Metro Richmond Exports Initiative - Lunch & Learn
- International Trademark Issues
- ITAR for Facility Security Officers - Pre-Recorded Webinar
- Unprecedented: Force Majeure and Other Contractual Issues in the COVID-19 Crisis
- What's with Canada? Gain insight into why so many U.S. firms are establishing a presence in Canada.
- Potential Export Violation, Now What? - AAEI Annual Conference
- Complying With ITAR Requirements In Modular Open System Architecture
- Trends in Government Enforcement Under the Current Administration
- Selling Unmanned Systems Products and Services to Federal, State and Local Government Agencies
- Expanding to the US Market in 2017: Challenges and Opportunities
- German-American Business Luncheon
- Compliance Week 2016 - Export Controls and Sanctions Update
- Advanced Export Controls 2015 - What You Need to Know in the Year Ahead
- Export Controls in International Business Transactions
- L'ASSOCIATION FRANÇAISE DES JURISTES D'ENTREPRISE MIDI-PYRENEES
- A Soft Landing in the United States
- Sending U.S. Employees Overseas: Tax and Immigration Regulation Update
- Business and Partnering Opportunities in Canada: A Panel Discussion
- Are You Compliant - A Pre-Requisite for International Success
- Virginia Maritime Association's International Trade Symposium
- Organization of Women in International Trade Celebrates Women's History Month
- AAEI's Anti-Corruption Roundtable Event
- Beyond the Legalese: Assessing and Minimizing Bribery and Corruption Risks of Doing Business Abroad
- Webinar - DOJ and SEC Release FCPA Enforcement Guidance: What Does Your Company Do Now?
- Growth Opportunities for International Companies in 2010
- Mergers and Acquisitions: A Growth Strategy for International Companies in 2010
- Follow the Money: Opportunity for Participation in Stimulus Act Public and Private Sector Projects
- Growth Opportunities for International Companies in 2010
- Mergers and Acquisitions: A Growth Strategy for International Companies in 2011

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