

# WILLIAMS MULLEN

WILLIAMSMULLEN.COM

# **Real Estate**

Williams Mullen's Real Estate Practice includes more than 40 attorneys and is widely recognized for its experience and knowledge of commercial real estate law. Section attorneys counsel clients on all aspects of real estate, including land use and zoning, site plan approval, leasing, acquisitions and sales and complex financings. When appropriate our real estate team collaborates with attorneys in other practice areas such as environmental, construction, corporate, franchise, tax, bankruptcy, litigation, financial services and public finance.

### **Real Estate Development**

Throughout Virginia, North Carolina and the United States, Williams Mullen?s Real Estate Groupguides clients through the development of retail, office, residential, hotel, industrial and mixed-use projects in an efficient and cost-effective manner. We represent local, regional and national developers and investors as well as the end users of these types of projects. Our representation includes the negotiation of acquisitions, sales and leases; land use planning and permitting; construction and permanent financing; environmental due diligence; and the drafting of documents such as reciprocal easement agreements, covenants, conditions and restrictions and master condominium structures.

# Real Estate Acquisitions & Sales

Representing buyers and sellers in the purchase and sale of real estate, we provide innovative guidance and assistance to our clients necessary to close transactions in a cost-effective manner. We represent local, regional and national clients in a wide range of real estate acquisitions and sales transactions, including the acquisition and sale of shopping centers, raw land, office buildings, warehouse and industrial facilities and mixed-use projects, as well as section 1031 like-kind exchanges and the exchange of tenant-in-common interests.

#### **Real Estate and Project Finance**

We represent clients in all types of loans related to securing real estate, including construction loans, bridge loans, single asset/single borrower securitized loans, permanent loans, participating loans, shared appreciation loans, borrowing base asset loans, subscription facility loans, convertible loans, mezzanine loans, loans backed by credit leases, conduit loans and loans secured by ground leases. As well, the firm?s real estate attorneys, often in conjunction with the Corporate and Securities practice, have been involved in virtually every type of loan securitization offering, including public offerings, private placements, foreign offerings, bonds, pass-through certificates and commercial paper, diverse pools of conduit mortgage loans, small pools of large loans, single mortgage loans secured by one or more commercial or multifamily properties, performing and non-performing mortgage loans from existing portfolios, new commercial mortgage loans originated with a view toward securitization and commercial loans affecting a variety of properties.

#### Historic Rehabilitation Tax Credits and New Markets Tax Credits

Williams Mullen?s Real Estate Group is a leader in assisting developers, lenders and investors with all forms of tax credit transactions, including those involving historic rehabilitation tax credits, new markets tax credits, enterprise zones, conservation easements and other state and local incentives. We have represented numerous developers and lenders on transactions involving historic tax credits in connection with the rehabilitation of historic buildings for apartment, office, retail and other uses throughout Virginia and North Carolina, including in Richmond and Hampton Roads.

## **Low Income Housing Tax Credits and Affordable Housing**

Williams Mullen is a regional leader on affordable housing transactions and has represented numerous developers on more than 100 low-income housing tax credit apartment transactions in Virginia, North Carolina, South Carolina, Maryland, Mississippi and other states. We represent developers on the full transaction, including the real estate purchase, rezoning, application for tax credits, construction and permanent loan financing, compliance with tax credit regulations, delivery of the required opinions and negotiating and structuring the partnership or limited liability company documents involved with the investment by national funds to acquire the benefit of the tax credits. We also have been involved in working with HUD on various loan closings, on approvals and closings for loan assignments, on modifications and assignments of Section 8 HAP contracts and on Section 236 IRP decouplings and other programs. We regularly handle transactions with most of the national syndicators in this field and represent construction lenders and investors on many of these transactions.

#### Leasing

Williams Mullen has tremendous depth and experience handling both complex and simple leases, including office, industrial, flex, retail and mixed-use. We represent both landlords and tenants throughout the U.S., ranging from small retail and office tenants to national REITs. Our practice is versatile and includes landlord representation, tenant representation, build-to-suit transactions, ground leases and sale-leasebacks. We provide full-service leasing representation to various types of owners? broker/managers, private owners, banks, insurance companies, pension funds, REITs and private investment funds? for entire office, industrial, mixed-use and retail projects. In addition to lease negotiation, we assist our clients with their design, development and management plans for the project, including the negotiation of commission, listing and management agreements; work letters and

development agreements; construction and architect contracts; and other agreements with lenders and other parties regarding collateral leasing issues.

#### **Land Use**

Our land use attorneys handle all matters related to land use matters, including zoning, due diligence, administrative, neighborhood and public hearings, ordinance amendments, permitting, subdivisions, variances, development and construction issues, economic development and local and state economic incentive packages and government relations. We guide development projects through the full range of requisite land use and environmental approvals and perform the necessary due diligence to resolve the myriad of zoning, title, development and environmental issues of a potential real estate transaction. Our attorneys also are regularly called upon to work for and with local planning offices, administrators and elected officials in the drafting and implementation of, and, at times, opposition to, ordinance and comprehensive plan revisions, the establishment of overlay districts and changes in policies and procedures.

## Mixed-Use, Residential, Planned Communities and Condominiums

Our depth of knowledge and experience regarding all aspects of real estate development ensure that our attorneys structure such communities to be efficiently developed, marketed and operated. We are experienced in preparing covenants to govern the highest density, mixed-use, lifestyle centers as well as office parks, retail centers, single-family communities and condominiums. We structure master associations, condominium associations and sub-associations as necessary and appropriate to ensure the effective operation, governance and fiscal management of the community. With our extensive knowledge and experience regarding land use, acquisitions, public and private finance (including the use of community development authorities), condominium law, eminent domain and condemnation, environmental law, wetlands regulations and construction law, Williams Mullen attorneys counsel developers through all stages of the development and successful marketing of new communities.

# **Related News**

- Retail Tenants Back Off Rent Concessions as Market Conditions Improve
- Not All Surveys are Created Equal? The Benefit and Uses of an ALTA Survey
- Zoning Contingencies in Real Estate Contracts
- ?Bad Boys, Bad Boys, Whatcha Gonna Do??: Triggering Full Recourse Liability under Non-Recourse Guaranties
- Virginia Mechanic's Liens: Top Ten Considerations
- Confession of Judgment Provisions Poised to Become More ?Bank Friendly?
- Proffer Amendments Update
- The Developers? Perspective: Disguised Sales of State Historic Tax Credits
- Fall 2011 NC Legislative Update? Real Estate Finance
- Protection of Plans Filed in Land Use Matters
- Williams Mullen Recognized by Chambers USA for 2012
- Tell it to the Clerk? A Practical Refresher on Confession of Judgment Provisions

- An Overlooked Option for Financing Multi-Family Affordable Housing: Obtaining Tax-Exempt
  Housing Bonds from a Local Redevelopment and Housing Authority and 4% Low-Income Housing
  Tax Credits from VHDA
- Avoiding Contempt: Responding to Non-Party Subpoenas
- eDiscovery & Information Governance? What Is ?the Cloud? and Should I Store My Company?s
   Data There?
- Understanding The Virginia Freedom of Information Act (FOIA)
- Arbitration Provisions Containing Class Action Waivers: Avoiding Financial Risk and Cost
- OSHA: Residential Builders Can No Longer Bypass Fall Protection Requirements
- The ABCs of CDAs
- Your Real Estate Fund and Dodd-Frank
- Covenant Violations Ahead: How Borrowers and Banks Can ?Account? for Lease Accounting Changes
- eDiscovery & Information Governance ? Tips for Effectively Managing Your Email
- Real Estate Legislative Update: 2011 Virginia Legislative Summary
- Foreclosure or Deed in Lieu: What?s Right for You?
- Local Land Use Issues Arising In Foreclosure
- Residential Foreclosures: Lenders Become Landlords
- The "Three-Legged Stool": The Interplay of Property Insurance, Mutual Waivers and Waivers of Subrogation in Commercial Leases
- Local Green Building Incentives: Overcoming the Dillon Rule in Virginia
- The Cost to Save the Bay: Proposed Chesapeake Bay TDML Rule
- A Lender's Guide to Chinese Drywall
- Casualty and Insurance Considerations in the Context of Green Leases
- Conservation Easements: Donor Beware
- Form-Based Code: Coming Soon to a Neighborhood Near You
- eDiscovery & Information Governance Do You Know Where Your Email Is?
- The Long and Short of the HAFA (Home Affordable Foreclosure Alternatives) Program
- Cyber-Fraud: Don?t Be the Next Victim
- Recent Legislative Changes Affecting Virginia Affordable Housing Assessments
- Virginia Land Use 2010 Locality Update
- 2010 Virginia General Assembly Land Use Update
- 2010 Real Estate Industry Virginia Legislative Summary
- Stormwater Focus Moves from State to Federal Regulations
- Protecting Tenants at Foreclosure Act of 2009
- Weathering the Storm: Tenant Considerations in the Face of Pending Landlord Bankruptcies and Foreclosures

- Virginia Stormwater Regulations Update
- Be a LEEDER in Real Estate: An Introduction to the LEED Rating System and the "Greening" of Real Estate Documents
- Greater Richmond Land Use Alert
- The Time to Renegotiate is Now
- Document Retention Requirements to Beware as Your Real Estate Broker Clients Convert to Digital Filing
- Commercial Eviction and Landlord's Liens
- Snow Job: Drafting a Simple Snow Removal Contract for a Commercial Property
- Upstate Developers Take Advantage of Property Tax Benefit Under Condominium Law
- Williams Mullen Attorneys Named 2012 Virginia ?Legal Elite?
- Williams Mullen Welcomes Real Estate and Finance Attorney Alyssa Carducci Embree
- Making ULI Reality Check Richmond a Reality
- You?re What You Own: Perfection of Security Interests in Investment Property
- Williams Mullen Welcomes Associates Ken Shevlin and Lemuel Whitsett
- Williams Mullen Helps Bow Tie Cinemas Acquire Clearview Cinemas from Cablevision
- Williams Mullen Attorneys Recognized by Chambers USA for 2013
- Presumption of Note Expiration Limited
- Changes to Article 9 of the Uniform Commercial Code with Respect to Filing UCC Financing Statements
- Indorsement by Stamp Presumed an Authorized Signature to Transfer Note
- Virginia Mechanic?s Lien Update
- Overhaul of North Carolina Board of Adjustment Law to Take Effect October 1, 2013
- 100 Williams Mullen Attorneys Named 2014 Best Lawyers in America
- Andrea Harlow featured in Work It, Richmond Q&A
- Williams Mullen Welcomes Three First-Year Associates to the Firm
- Williams Mullen Receives Top Rankings in U.S. News Best Lawyers "Best Law Firms"
- Williams Mullen Attorneys Named to Virginia Business magazine?s 2013 ?Legal Elite?
- Prominent Mortgage and Consumer Compliance Attorney Alan Clark Joins Williams Mullen
- CFPB Updates Mortgage Rules Readiness Guide
- Allison Domson featured in Richmond Times-Dispatch Q&A
- CFPB Issues RESPA-TILA Integrated Disclosures Final Rule
- CFPB Announces Launch of Home Mortgage Disclosure Act Rulemaking Process
- Summary of 2014 Virginia General Assembly Session
- Banking Agencies Issue Proposed Rules for Appraisal Management Companies, as Required under Dodd-Frank
- CFPB Issues Proposed Rules Amending Regulation E to Extend the Deadline for Disclosure of

#### **Transaction Pricing Estimates**

- Williams Mullen Recognized by Chambers USA for 2014
- Williams Mullen Attorneys Named 2014 North Carolina Legal Elite
- 100 Williams Mullen Attorneys Named 2015 Best Lawyers in America
- Williams Mullen Welcomes Financial Services and Real Estate attorney David C. Hiltebrand
- Williams Mullen Welcomes Four First-Year Associates to the Firm
- Williams Mullen Attorneys Named to Virginia Business magazine?s 2014 ?Legal Elite?
- Money, Dirt & Steel: 2014-2015 NC Real Property Litigation Update
- It?s a Bird, It?s a Plane, It?s . . . Super Priority! A Brief Primer on Purchase Money Security Interests
- Robert Charles Lawson named to 2015 "40 Under 40" list by the Triangle Business Journal
- Williams Mullen Welcomes Charlottesville Land Use Planner Ashley Cooper Davies
- Money, Dirt & Steel: Spring 2015 NC Real Property Litigation Update
- Williams Mullen Recognized by Chambers USA for 2015
- Ashley Cooper Davies quoted in Charlottesville Tomorrow about Brookhill neighborhood
- Is the Mechanic?s Lien or Bond Waiver Clause in Your Contract Enforceable in Virginia?
- Williams Mullen Bolsters Real Estate Practice with Addition of Land Use Attorney Grady Palmer
- 106 Williams Mullen Attorneys named 2016 Best Lawyers in America
- 15 Williams Mullen Attorneys Named 2016 ?Lawyers of the Year? by The Best Lawyers in America
- Three Richmond Attorneys Named to CREW Richmond's Top 25 Women to Watch
- Ashley Cooper Davies Quoted in Charlottesville Tomorrow Article About Local Development
- Alyssa Embree Named to Inside Business' Top Forty Under Forty
- Williams Mullen Ranked Nationally in 16 Legal Practices by U.S. News? Best Lawyers? Best Law
   Firms? 2016
- Three Richmond Attorneys Honored at CREW Richmond's 25th Anniversary
- 50 Williams Mullen Attorneys Named to Virginia Business magazine?s 2015 ?Legal Elite?
- Money, Dirt and Steel: Year End 2015 NC Real Property Litigation Update
- Williams Mullen Welcomes Financial Services and Real Estate Associate Elizabeth M. Hodge
- Allison Domson Featured as 'Decision Maker' in Richmond Times-Dispatch
- 12 Williams Mullen Attorneys Named 2016 North Carolina Super Lawyers
- Williams Mullen Announces the Election of Eight New Partners
- 56 Williams Mullen Attorneys Named 2016 Virginia Super Lawyers; 22 Named 2016 Rising Stars
- Williams Mullen Welcomes Real Estate Partner Wyatt Booth
- Preston Lloyd Represents Buyers in Broad Street Real Estate Deal
- Money, Dirt and Steel: Spring 2016 Newsletter
- 26 Williams Mullen Attorneys, 11 Practice Areas Recognized by Chambers USA for 2016
- Finance & Real Estate Attorney Cart Reilly Joins Williams Mullen

- Finance & Real Estate Associate Erin Fleeger Joins Williams Mullen
- Property Assessed Clean Energy (?PACE?) Financing Comes To Virginia
- UVA Law Grad Nicole Scro Joins Williams Mullen?s Charlottesville Office
- 100 Williams Mullen Attorneys Named 2017 Best Lawyers in America
- Title Endorsement Basics
- ?High Volatility? How Can Banks Avoid Having Loans Classified as HVCRE?
- Alyssa Embree Named to 2016 Class of ?Up & Coming Lawyers' by Virginia Lawyers Weekly
- Money, Dirt and Steel: Fall 2016 Newsletter
- Ryan Kenrick Named to Inside Business' Top 40 Under 40
- Williams Mullen Ranked Nationally in 15 Legal Practices by U.S. News? Best Lawyers? Best Law
   Firms? 2017
- 50 Williams Mullen Attorneys Named to Virginia Business magazine?s 2016 ?Legal Elite?
- Title Endorsements ? Part 2
- A Commercial Tenant Files for Bankruptcy? Now What?
- Dissecting the Proffer Reform Bill
- Money, Dirt and Steel: Year End 2016
- 10 Williams Mullen Attorneys Named to the 2017 North Carolina Super Lawyers List
- Preston Lloyd Quoted in Richmond Times-Dispatch Article on Brook Road Apartment Project
- Veteran Banking and Real Estate Attorney John Faber Joins Williams Mullen
- Boundary Line Adjustments: Moving the Line is Not Enough
- Disclaimers Don't Always Protect You
- Williams Mullen Grows Corporate Securities Practice with Addition of Alyson Harter
- Money, Dirt and Steel: Spring 2017
- 54 Williams Mullen Attorneys Named to 2017 Virginia Super Lawyers List; 21 Named 2017 Rising Stars
- Williams Mullen Group Joins Chamber RVA for Intercity Visit to Pittsburgh
- How to Negotiate a Lease to Protect Your Business: Top 10 Tips for Retail Tenants
- Stock: Are Your Interests Perfected in the Digital Age?
- 32 Williams Mullen Attorneys, 12 Practice Areas Recognized by Chambers USA for 2017
- Williams Mullen Launches Instant Insight: Alternative Investments Video Series
- Instant Insight: Alternative Investments Asset Due Diligence and Property Visits
- Williams Mullen Helps Real Estate Firm Acquire Retail Property in Richmond
- Instant Insight: Alternative Investments On-Site Sponsor Due Diligence
- 114 Williams Mullen Attorneys Listed in The Best Lawyers in America 2018
- Howard Gordon Named to 2017 Class of Leaders in the Law by Virginia Lawyers Weekly
- Cart Reilly Named to 2017 Class of Up & Coming Lawyers by Virginia Lawyers Weekly

- Richmond?s Master Plan Update: A Rare Opportunity for the Real Estate Development Industry
- Virginia?s Tourism Development Financing Program Gains Steam Around the State
- Single Purpose Limited Liability Companies for Liability Protection: A Word of Caution
- Williams Mullen Helps UVA Foundation Secure Approval for UVA Indoor Golf Facility
- Williams Mullen Helps TowerCom Obtain Special-Use Permit for Telecommunications Tower in Greene County, VA
- Williams Mullen Ranked Nationally in 14 Practice Areas by U.S. News? Best Lawyers?? Best Law
   Firms? 2018
- 46 Williams Mullen Attorneys Named to Virginia Business Magazine's 2017 'Legal Elite'
- Williams Mullen Welcomes Three Associates in Richmond
- 4 Williams Mullen Attorneys Named to Governor-elect Ralph Northam's Transition Policy Councils
- Preston Lloyd Talks with Richmond Times-Dispatch About Options for Southside Real Estate Development
- 9 Williams Mullen Attorneys Named to CoVa Biz Magazine?s Top Lawyers of Coastal Virginia
- 9 Williams Mullen Attorneys Listed in North Carolina Super Lawyers for 2018; 3 Included in Rising Stars List
- Uel Whitsett Elected Partner at Williams Mullen
- Preston Lloyd Helps HHHunt Secure Rezoning for 207-Acre Residential Development
- Williams Mullen Bolsters Real Estate, Land Use Practices with Addition of Tom Johnson
- 53 Williams Mullen Attorneys Named to 2018 Virginia Super Lawyers List; 20 Named 2018 Rising Stars
- Williams Mullen Helps Erickson Living Acquire Land for Assisted Living Complex
- 29 Williams Mullen Attorneys, 12 Practice Areas Recognized in Chambers USA 2018 Guide
- Williams Mullen Welcomes Finance & Real Estate Attorney Tyler Rosá
- Williams Mullen Helps Tarleton Oak LLC Win BAR Approval for Five-Story Office Building in Charlottesville
- Cart Reilly Named to 2018 Millennials on the Move by CoVa BIZ Magazine
- Sean Hicks Named Chair of the Richmond Bar Association's Real Estate Section
- Williams Mullen Announces Qualified Opportunity Zones Resource Page
- 110 Williams Mullen Attorneys Listed in Latest Edition of The Best Lawyers in America©
- 14 Williams Mullen Attorneys Named ?Lawyers of the Year? by The Best Lawyers in America©
- Howard Gordon Discusses His Career at Williams Mullen With Inside Business
- Preston Lloyd Named to 2018 Class of Up & Coming Lawyers by Virginia Lawyers Weekly
- C-VILLE: Valerie Long helps shape the city?s landscape
- Preston Lloyd: Maggie Walker Community Land Trust as a Solution to Neighborhood Gentrification
- Seeking Guidance? QO Zone Regulations Imminent
- Preston Lloyd Testifies Before Virginia Housing Commission on Decline of Home Ownership in

Virginia

- Status Update on OZ Proposed Regulations
- Treasury and IRS Issue Proposed Qualified Opportunity Zone Regulations
- Cart Reilly Named to Inside Business' Top 40 Under 40
- The Recent Qualified Opportunity Zone Guidance: What We Know, What We Don?t and What It All Means
- Williams Mullen Ranked Nationally in 15 Practice Areas by U.S. News? Best Lawyers 'Best Law Firms' 2019
- 45 Williams Mullen Attorneys Named to Virginia Business Magazine?s Legal Elite for 2018
- Alyssa Embree Profiled in Virginia Business Magazine's Legal Elite Issue
- Williams Mullen Welcomes Four First-Year Associates
- 13 Williams Mullen Attorneys Named to Business North Carolina?s 2019 ?Legal Elite?; Keith Kapp and Elizabeth Scott Inducted Into Hall of Fame
- Valerie Long Named to Inaugural Class of ?Influential Women of Law? by Virginia Lawyers Weekly
- Williams Mullen Helps Property Owner Gain Recommended Approval for Telecommunications Tower in Wilmington
- 8 Williams Mullen Attorneys Named to CoVa Biz Magazine?s Top Lawyers of Coastal Virginia 2019
- Williams Mullen Adds Experienced Real Estate Attorney Lori Schweller in Charlottesville
- Williams Mullen Announces Election of Seven New Partners Feb, 2019
- Virginia Business Highlights Lori Schweller's Arrival at Williams Mullen
- 11 Williams Mullen Attorneys Named to 2019 North Carolina Super Lawyers List; Keith Kapp and Elizabeth Scott Named to Top Lists
- Legislation Signed in Response to Virginia Supreme Court?s Game Place Decision
- Williams Mullen Strengthens Real Estate Practice with Addition of Steve Romine in Hampton Roads
- Preston Lloyd Helps Harper & Associates Get Special Use Permit for 111-unit Townhome
   Development in South Richmond
- Property Assessed Clean Energy (PACE) Financing
- Financing Capital Projects for Nonprofits Using Tax-Exempt Bonds
- Cart Reilly Receives Norfolk & Portsmouth Bar Association's 2019 Walter E. Hoffman Award
- 47 Williams Mullen Attorneys Named to 2019 Virginia Super Lawyers List; 17 Named 2019 Rising Stars
- Who Decides The Arbitrability of The Dispute? Part II
- How Wireless Facility Zoning Gets Help from Recent Legislation
- A Way Back Home: Richmond?s Eviction Diversion Program and What it Means for Landlords and Tenants
- The Second Tranche of Opportunity Zone Regulations: Answers to ?Substantially All? of Our Lingering Questions
- 30 Williams Mullen Attorneys, 12 Practice Areas Recognized in Chambers USA 2019

- Rule No. 1 When Facing a Zoning Violation in N.C.
- Williams Mullen Represents West Oil in Sale of 26 Convenience Stores
- Preston Lloyd Helps Bonaventure Realty Group Win Land Use Rezoning Approval for 125-Unit Senior Living Facility
- Grady Palmer Helps Kotarides Development Earn Rezoning Approval for Chesapeake Mixed-Use Development
- Elizabeth Carr Represents Real Estate Developer in \$4.85M Sale of Multi-Family Apartment Complex
- Tyler Rosá Named to CoVa BIZ's 2019 Millennials on the Move
- Tom Johnson Helps Client Win Approval for 288-Unit Apartment Complex in Southern Pines, N.C.
- IRS Delivers Major Blow to Virginia?s Land Preservation Program
- Williams Mullen Represents The C.F. Sauer Company in Sale to Private Equity Firm
- Jamie Bruno Selected to Leadership Metro Richmond's Leadership Quest Class of 2020
- 119 Williams Mullen Attorneys Listed in 2020 Edition of The Best Lawyers in America©
- 15 Williams Mullen Attorneys Named "Lawyers of the Year" by Best Lawyers®
- Preston Lloyd Helps Mattaponi Indian Tribe Negotiate Land Trust Agreement to Expand Reservation
- Mike Kelly Named to 2019 Class of Leaders in the Law by Virginia Lawyers Weekly
- Williams Mullen Welcomes Three New Associates
- Virginia Landlord Considerations for Tenant Use of Marijuana
- Williams Mullen Nationally Ranked in 13 Practice Areas by U.S. News? Best Lawyers? Best Law
   Firms? 2020
- Williams Mullen Welcomes Three Attorneys to Richmond Office
- 55 Williams Mullen Attorneys Named to Virginia Business Magazine?s Legal Elite for 2019
- Unlawful Detainer in Federal Court? It?s Not as Far Fetched as You Think.
- Williams Mullen Adds Associate to Real Estate Section
- 13 Williams Mullen Attorneys Named to Business North Carolina?s 2020 ?Legal Elite?
- 9 Williams Mullen Attorneys Named to CoVa Biz Magazine?s Top Lawyers of Coastal Virginia 2020
- 10 Williams Mullen Attorneys Named to 2020 North Carolina Super Lawyers List; Camden, Kapp and Scott Named to Top Lists
- Williams Mullen Announces Election of Seven New Partners Feb, 2020
- Sean Hicks Named ?Young Lawyer of the Year? by The Bar Association of the City of Richmond
- COVID-19 Emergency | Impacts on Land Use & Development in Virginia
- What Are the Rules Governing the Use of Electronic Signatures?
- IRS Provides OZ Relief for Some, But Not All
- CARES Act Offers Relief to Multifamily (and Senior Housing?) Borrowers with Federally Backed Loans

- Back to Business: Land Use Matters & Public Hearings in Virginia Help is on the Way!
- 29 Williams Mullen Attorneys, 11 Practice Areas Recognized in Chambers USA 2020
- Commercial Lease Enforcement in Virginia during the COVID-19 Pandemic
- 35 Williams Mullen Attorneys Named to 2020 Virginia Super Lawyers List; 13 Named 2020 Rising Stars
- Wireless Industry Foresight and Tenacity Pay Off for the American Economy
- Virginia Multifamily Landlord Lease Enforcement During COVID-19 Pandemic
- COVID-19 Comeback Plan: Leasing Up Summer 2020: What We've Learned and How to Move Forward
- COVID-19 Comeback Plan: Landlord and Tenant Negotiations for Existing Commercial Leases
   Amid the COVID-19 Pandemic
- COVID-19 Comeback Plan: Tips for Virginia Real Estate Assessment Appeals in a COVID-19 Environment
- IRS Extends Historic Tax Credit Substantial Rehabilitation Deadline
- 116 Williams Mullen Attorneys Listed in 2021 Edition of The Best Lawyers in America©; Most Total Lawyers in Virginia
- 20 Williams Mullen Attorneys Named ?Ones To Watch? by Best Lawyers®
- Rowland v. Warrenton: Rezoning by Proffer Statement & After Planning Commission Denial
- Recent Virginia Land Use Laws Provide New Tools for Solar Developers
- Williams Mullen Adds Three Attorneys in Richmond Oct, 2020
- Williams Mullen Nationally Ranked in Practice Areas by U.S. News? Best Lawyers? Best Law
   Firms? 2021
- Williams Mullen Enhances Finance & Real Estate, Litigation Sections with New Attorneys
- 61 Williams Mullen Attorneys Named to Virginia Business Magazine?s Legal Elite for 2020
- Williams Mullen Bolsters LEI and FRE Sections with New Attorneys
- 16 Williams Mullen Attorneys Named to Business North Carolina?s 2021 ?Legal Elite?
- 19 Williams Mullen Attorneys Named to CoVa Biz Magazine?s Top Lawyers of Coastal Virginia 2021
- Spouses who hold property as tenants by the entirety
- 17 Williams Mullen Attorneys Named to 2021 North Carolina Super Lawyers List; Camden, Kapp,
   Scott and Johnson Named to Top Lists
- Mere Retention of Property Does Not Violate Automatic Stay
- Temporary Bankruptcy Amendments Affecting Commercial Landlords Under the Consolidated Appropriations Act of 2021
- IRS Provides Further Opportunity Zone Relief by Extending Timelines
- New Virginia Opportunity Tax Credit Program
- 32 Williams Mullen Attorneys Named to 2021 Virginia Super Lawyers List; 11 Named 2021 Rising Stars

- The American Families Plan: Tax Implications for Real Estate Owners and Developers
- 40 Williams Mullen Attorneys, 12 Practice Areas Recognized in Chambers USA 2021
- Bill Nusbaum publishes two articles in the latest edition of the FEE Simple, The Journal of the Virginia State Bar Real Property Section
- A 2021 Update on C-Pace in Virginia
- The Recordation Tax Exemption that You Likely Never Knew Existed
- Hadeel Abouhasira Named to Style Weekly's Top 40 Under 40
- 19 Williams Mullen Attorneys Named "Ones To Watch" by Best Lawyers®
- Williams Mullen Welcomes Financial Services and Real Estate Associate Grayson T. Orsini
- Tom Johnson Secures Zoning Approval for Communications Tower Group
- Joey Noble Represents SNP Properties in the Acquisition of LaDiff Buildings
- 124 Williams Mullen Attorneys Listed in 2022 Edition of The Best Lawyers in America©
- John Mercer Named to 2021 Class of ?Leaders in the Law? by Virginia Lawyers Weekly
- Williams Mullen Adds Three Attorneys in Richmond Sept, 2021
- Law360 Highlights Williams Mullen New Arrivals Camila Conte, Sam Lee and Max So
- Williams Mullen Partner Alyssa Carducci Dangler to Serve as CREW Network President-Elect for 2022
- Ding Dong, the OZ Ground Lease (May Be) Dead!
- Preston Lloyd Secures Zoning Approval for Highwoods Properties
- Williams Mullen Nationally Ranked in 16 Practice Areas by U.S. News Best Lawyers 'Best Law Firms' 2022
- 48 Williams Mullen Attorneys Named to Virginia Business Magazine?s Legal Elite for 2021
- 14 Williams Mullen Attorneys Named to Business North Carolina?s 2022 ?Legal Elite?
- 23 Williams Mullen Attorneys Named to CoVa Biz Magazine?s Top Lawyers of Coastal Virginia
   2022
- 16 Williams Mullen Attorneys Named to 2022 North Carolina Super Lawyers List; Camden, Johnson, Kapp and Scott Named to Top List
- Williams Mullen Welcomes Two Attorneys in Richmond
- Finance & Real Estate Associate Returns to Williams Mullen
- Mezzanine Lending Video Series Episode 3
- Mezzanine Lending Video Series Episode 4
- 28 Williams Mullen Attorneys Named to 2022 Virginia Super Lawyers List; 13 Named 2022 Rising Stars
- Williams Mullen Welcomes Senior Land Use Planner Wayne P. Nicholas
- 39 Williams Mullen Attorneys, 14 Practice Areas Recognized in Chambers USA 2022
- Alyssa Dangler Interviewed on Recent Episode of Commercial Property Executive Podcast
- 123 Williams Mullen Attorneys Listed in 2023 Edition of The Best Lawyers in America©

- 24 Williams Mullen Attorneys Named "Ones To Watch" by Best Lawyers®
- Williams Mullen Welcomes Financial Services and Real Estate Associate to Virginia Beach Office
- Williams Mullen Nationally Ranked in 16 Practice Areas by U.S. News Best Lawyers ?Best Law
   Firms? 2023
- Alyssa Dangler Quoted in Nerdwallet Article
- Estop, Subordinate and Listen: Understanding the Role of SNDAs and Tenant Estoppel Certificates in Commercial Real Estate Transactions
- 20 Williams Mullen Attorneys Named to CoVa Biz Magazine?s Top Lawyers of Coastal Virginia 2023
- 11 Williams Mullen Attorneys Honored by Business North Carolina's 2023 'Legal Elite'
- 15 Williams Mullen Attorneys Named to 2023 North Carolina Super Lawyers List; Camden and Kapp Named to Top List
- ?Looking Ahead? Williams Mullen Partner Alyssa Carducci Dangler Shares 2023 Plan As CREW Network President
- Alyssa Dangler Quoted in Affordable Housing Finance
- Mezzanine Lending Video Series Episode 5
- Andrea Harlow Named to 2023 Class of ?Influential Women of Law? by Virginia Lawyers Weekly
- 29 Williams Mullen Attorneys Named to 2023 Virginia Super Lawyers List; 17 Named 2023 Rising Stars
- 44 Williams Mullen Attorneys, 14 Practice Areas Recognized in Chambers USA 2023
- Williams Mullen Reports CRE Pledge Progress in Effort to Advance Women and Build Diverse Pipeline
- Thomas Johnson Recognized Among the 10 Leading Lawyers in Land Use and Zoning Law in North Carolina
- Alyssa Dangler Shared Resources for Navigating Through Uncertainties on the Commercial Property Executive Podcast
- The Virginia Supreme Court Has Made it Easier for Neighbors to Challenge Land Use Approvals -Here?s Why it Matters
- KVCF Attorneys to Join Williams Mullen
- Richmond BizSense Covers KVCF Joining Williams Mullen
- Howard E. Gordon Selected as ?Go To Lawyer? by Virginia Lawyers Weekly
- Woody Fowler Interviewed by Law360 Regarding Addition of KVCF Attorneys
- Williams Mullen Welcomes Three North Carolina Associates
- Williams Mullen Further Enhances Growth with Addition of 10 Attorneys
- Meet the Affordable Housing Performance Grant the City of Richmond?s Newest Affordable Housing Development Incentive
- Williams Mullen Represents Miller Oil in Acquisition of E.T. Lawson & Son
- Williams Mullen Welcomes Eight New Virginia Associates

- Williams Mullen Nationally Ranked in 20 Practice Areas by Best Lawyers® ?Best Law Firms? 2024
- Key Updates Regarding Silicon Valley Bank and Signature Bank
- DST 1031s: An Investment Structure that Can Defer Taxes and Property Management Headaches
- Understanding Real Estate Finance: The Advantages and Disadvantages of a Non-Traded REIT
- Mortgage Debt Growth Continues for Commercial and Multifamily Real Estate
- Despite Pandemic, Capital Raising Remains Resilient for Alternative Investment Industry
- New IRS Regulations For Conservation Easement Transactions
- Investors Should Do Their Homework when Considering a 1031 DST Exchange
- 71 Williams Mullen Attorneys Named to Virginia Business Magazine?s "Legal Elite" for 2023
- Four Revamped Tax Incentives with Real (Estate) Implications
- Industrial Owners Seeking Fair Tax Treatment Should Differentiate Personal Property From Real Estate Values
- 14 Williams Mullen Attorneys Honored by Business North Carolina's 2024 ?Legal Elite?
- 25 Williams Mullen Attorneys Named to CoVa Biz Magazine?s ?Top Lawyers? of Coastal Virginia 2024
- 15 Williams Mullen Attorneys Named to 2024 North Carolina Super Lawyers List

# **Related Events**

- Valerie Long Joins Panel on the City of Charlottesville?s New Zoning Ordinance and Its Implementation
- 2024 North Carolina CLE Institute, Hosted by Williams Mullen
- M&A Webinar Series: Partnership Interests as Tax-Advantaged Currency in REIT Portfolio Transactions
- Renewable Energy Webinar Series: Site Control Issues and Real Estate Diligence for Renewable Energy Projects
- CLE Institute 2020
- 30th Annual VCU Real Estate Trends Conference
- Solar Webinar: Overview of Siting Agreements and Land Use Considerations for Solar and Energy Storage Projects in Virginia
- Mitigating Problem Loan Risk in the COVID-19 Era
- 2021 Changes to Title and Survey Standards
- Top Ten Things to know about SNDAs and Estoppels
- Tale as Old as Time: Techniques for Structuring the Scope and Limitations of Commercial Loan Guaranties.
- CRE Career Day: Chart Your Course in Commercial Real Estate
- ULI Virginia: Emerging Trends in Real Estate 2021
- Webinar: Commercial Real Estate Updates

- Leasing Up Summer 2020: What We've Learned and How to Move Forward
- Paycheck Protection Program: Past, Present, Predictions
- Lease or Cell: 21st Century Legal Issues in Leases and Easements for Cell Tower Facilities
- Permitting Projects Amid COVID-19: Understanding the Impacts Ahead
- Webinar: Turnaround and Survival Strategies from a Corporate Finance & Legal Perspective
- Solar Webinar: Real Estate Trends and Issues in Solar Leasing and Property Purchase
- 10.31-12.5 | The 2020 Business Solutions Series Presented by the Hampton Roads Economic Development Alliance and Williams Mullen
- M&A Webinar Series Real Estate Considerations for M&A Transactions
- Opportunity Zone Investments
- Qualified Opportunity Zones Seminar
- Environmental "Gotchas" of Real Estate Lending? Risk Management Association
- RMA Build a Better Banker Series: Environmental "Gotchas" of Real Estate Lending
- Tax Incentives for Qualified Opportunity Zone Investments in Virginia
- Regulation of Small Cell Wireless Facilities after HB310
- CRE Lending Forum Risk Management Association, Richmond Chapter
- Commercial Real Estate Market Trends: An Update from the Trenches
- 2017 Legislative Roundtable HRACRE
- Is Your Commercial Real Estate Collateral Under Water?
- Commercial Property Assessed Clean Energy (C-PACE) Financing in Virginia
- Richmond Real Estate Group (RREG) Seminar
- Intersection of Bankruptcy and Landlord/Tenant Law
- Retail T.A.P. Talks North Carolina Retail Merchants Association
- Preserving Your Litigation Rights in the Audit Process
- Key Lease Provisions for Pass-Through Expense Litigation
- Are You Leaving Money on the Table? How to Maximize Recovery on Lease Audit Claims
- Retail T.A.P. Talks NC Retail Merchants Association
- Women in Real Estate Panel
- The Summer Series: Hot Real Estate Topics
- TILA RESPA Integrated Disclosure Rule Seminar
- Legislative Roundtable: What's in Store for 2015 Commercial Real Estate
- Legislative Roundtable: What?s in Store for Commercial Real Estate with New Governor & General Assembly
- AICPA National Real Estate Conference

# **Related Attorneys**

- Charles B. Alvis ? 434.951.5725 ? calvis@williamsmullen.com
- S. Tarpley Ashworth, Jr. ? 804.420.6413 ? tashworth@williamsmullen.com
- Anthony J. Bologna ? 919.981.4029 ? abologna@williamsmullen.com
- Wyatt M. Booth ? 919.981.4031 ? wbooth@williamsmullen.com
- Gabrielle E. Brill ? 804.420.6043 ? gbrill@williamsmullen.com
- Jamie Watkins Bruno ? 804.420.6922 ? jbruno@williamsmullen.com
- Lawrence H. Bryant ? 757.629.0712 ? Ibryant@williamsmullen.com
- Elizabeth S. Chapman ? 757.629.2064 ? echapman@williamsmullen.com
- Matthew E. Cheek ? 804.420.6923 ? mcheek@williamsmullen.com
- Richard P. ?Chip? Cunningham, Jr. ? 804.420.6017 ? rcunningham@williamsmullen.com
- Alyssa Carducci Dangler ? 757.629.0631 ? adangler@williamsmullen.com
- Steven D. Delaney ? 804.420.6398 ? sdelaney@williamsmullen.com
- Allison T. Domson ? 804.420.6915 ? adomson@williamsmullen.com
- John F. Faber, Jr. ? 757.282.5051 ? jfaber@williamsmullen.com
- S. Edward Flanagan ? 804.420.6015 ? eflanagan@williamsmullen.com
- Jonathan A. Frank ? 804.420.6911 ? jfrank@williamsmullen.com
- Howard E. Gordon ? 757.629.0607 ? hgordon@williamsmullen.com
- Alexander C. "Sandy" Graham, Jr. ? 804.420.6458 ? sgraham@williamsmullen.com
- Claire Gross ? 434.951.5727 ? cgross@williamsmullen.com
- Edmund D. "Ed" Harllee ? 703.760.5208 ? eharllee@williamsmullen.com
- Andrea J. Harlow ? 804.420.6902 ? aharlow@williamsmullen.com
- Alyson M. Harter ? 804.420.6217 ? aharter@williamsmullen.com
- Cindy J. Heidel ? 804.420.6014 ? cheidel@williamsmullen.com
- Sean D. Hicks ? 804.420.6326 ? shicks@williamsmullen.com
- A. Brooks Hock ? 804.420.6429 ? bhock@williamsmullen.com
- Eileen Setien Jackson ? 804.420.6042 ? ejackson@williamsmullen.com
- Thomas R. "Rhys" James ? 757.473.5304 ? rjames@williamsmullen.com
- Thomas H. "Tom" Johnson, Jr. ? 919.981.4006 ? tjohnson@williamsmullen.com
- Monroe "Mike" Kelly, III ? 757.473.5378 ? mkelly@williamsmullen.com
- A. Garrett Kelly ? 757.473.5310 ? gkelly@williamsmullen.com
- Ryan C. Kenrick ? 757.629.0636 ? rkenrick@williamsmullen.com
- Jessica J.O. King ? 803.567.4602 ? jking@williamsmullen.com
- Otto W. Konrad ? 804.420.6093 ? okonrad@williamsmullen.com
- Kathy A. Lawrence ? 804.420.6016 ? klawrence@williamsmullen.com
- Robert Charles Lawson ? 919.981.4072 ? rlawson@williamsmullen.com
- Samuel Y. Lee ? 804.420.6259 ? slee@williamsmullen.com

- T. Preston Lloyd, Jr. ? 804.420.6615 ? plloyd@williamsmullen.com
- Valerie Wagner Long ? 434.951.5709 ? vlong@williamsmullen.com
- Joseph R. Mayes ? 757.473.5339 ? jmayes@williamsmullen.com
- Mary Katherine McGetrick? 804.420.6921? mkmcgetrick@williamsmullen.com
- John M. Mercer ? 804.420.6443 ? jmercer@williamsmullen.com
- Megan Nedostup, AICP ? 434.951.5723 ? mnedostup@williamsmullen.com
- R. Joseph Noble ? 804.420.6928 ? jnoble@williamsmullen.com
- Lauren D. Nowlin ? 804.420.6585 ? Inowlin@williamsmullen.com
- William L. Nusbaum ? 757.629.0612 ? wnusbaum@williamsmullen.com
- Grayson T. Orsini ? 757.629.0638 ? gorsini@williamsmullen.com
- Grady A. Palmer ? 757.629.0606 ? gpalmer@williamsmullen.com
- Melanie J. Ramsey ? 804.420.6010 ? mramsey@williamsmullen.com
- Cartwright R. "Cart" Reilly ? 757.473.5312 ? creilly@williamsmullen.com
- Stephen R. Romine ? 757.473.5301 ? sromine@williamsmullen.com
- Tyler J. Rosá ? 757.282.5052 ? trosa@williamsmullen.com
- Sara S. Sargent ? 804.420.6022 ? ssargent@williamsmullen.com
- Paul G. Saunders, II ? 804.420.6470 ? psaunders@williamsmullen.com
- Lori H. Schweller ? 434.951.5728 ? Ischweller@williamsmullen.com
- Ken Shevlin ? 434.951.5719 ? kshevlin@williamsmullen.com
- Austin C. Tatom ? 804.420.6024 ? atatom@williamsmullen.com
- Ryan W. Trail ? 803.567.4605 ? Rtrail@williamsmullen.com
- Christopher T.G. Trusk ? 919.981.4043 ? ctrusk@williamsmullen.com
- Thomas G. Voekler ? 804.420.6018 ? tvoekler@williamsmullen.com
- Lemuel D. "Uel" Whitsett, V ? 919.981.4314 ? lwhitsett@williamsmullen.com
- Kayla M. Worrall ? 757.473.5307 ? kworrall@williamsmullen.com