



J. Forbes Thompson

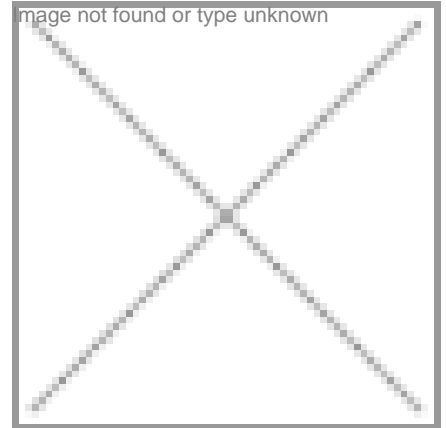
Partner

Richmond, VA

P: 202.327.5070

F: 804.420.6507

ftompson@williamsmullen.com



Forbes Thompson primarily focuses her practice on corporate transactions, including mergers and acquisitions. Forbes has represented clients during numerous multimillion-dollar mergers and acquisitions and asset purchases involving public and private companies and strategic, private equity buyers and sellers. She has assisted clients across a broad range of industries, including insurance and insurance brokerages, software and technology and manufacturing and distribution.

Forbes has Juris Doctor and Master of Business Administration degrees from Wake Forest University, where she was a member of the Wake Forest Moot Court and captain of the Jessup Moot Court Team. She was also an editor on Wake Forest's *Intellectual Property Law Journal*. Forbes graduated with a Bachelor of Arts degree from Davidson College.

She is licensed to practice in Virginia, North Carolina and the District of Columbia.

Practice Areas

- Corporate
- Mergers & Acquisitions
- International Trade and Business
- Insurance Brokerage Transactions
- Africa Practice
- ITAR, Export Controls and Economic Sanctions
- Private Equity and Venture Capital

- Entity Formation and Strategic Planning
- Outside General Counsel
- Dental Practice Transactions

Experience

- Represented a leading public media and internet conglomerate, focused in the core areas of search, applications, online dating and media, in the acquisition and divestiture of multiple portfolio companies, including:
 - An online sports retail business.
 - A mobile music and video application business.
 - An online local restaurant guide that aggregates reviews from professional food critics, bloggers and diners.
 - A company that created a specialized work order, job tracking and invoicing software for home improvement professionals.
 - A company that specializes in downloadable software and services that clean, repair, update and optimize personal computers.
 - A company that developed software that permits users to produce their own video content viewable across multiple mobile device platforms.
 - A company with a proprietary video live streaming platform that allows customers to broadcast live video content using a camera and a computer through the internet.
- Represented an insurance brokerage company in acquisitions of multiple regional insurance agencies.
- Represented a technology and services developer of infrared sensors that helps detect and prevent potential threats to satellites and other U.S. assets in space in an investment by a private equity firm that targets investments in the aerospace, transportation and logistics sectors.
- Representation of a non-hazardous wastewater treatment services provider in their sale to a private equity firm.
- Representation of a vacation property management company in the acquisition of a large vacation property rental management company, related companies employing maintenance and housekeeping personnel, three commercial real estate properties and a real estate brokerage.
- Representation of two Florida-based packaging manufacturers in their sale to a private equity firm.
- Represented several regional orthodontics practices as well as individual principals in their respective sales.
- Representation of a leading provider of reusable modular construction enclosures in its sale to a private equity firm, which included the creation of a new ESOP structure.
- Representation of a California-based tire and service center with over 30 retail stores and a distribution center to a leading provider of automotive undercar repair and tire services.
- Representation of a leading provider of air, water, and soil testing in the mid-Atlantic region in a sale of stock to a high-growth environmental services company.

- Represented a private equity fund in majority investment in automotive and heavy equipment parts distributor.
- Represented an electrical distributor in acquisition and divestiture of certain branches of its business.
- Represented a developer of hearing protection technology in the sale of its business to a leading provider of personal protection solutions for the defense sector.
- Represented a health and educational support services company in its sale to a private equity firm.

Education

- Wake Forest University School of Law (J.D.)
- Wake Forest University Babcock Graduate School of Management (M.B.A.)
- Davidson College (B.A.)