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# 2022 Firearms Industry Conference Kicks Off Registration

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Conference Series Offers Virtual & In-Person Learning | Register Here

Williams Mullen?s Firearms Industry Group and Orchid are excited to announce open registration for the revamped 2022 Firearms Industry Conference (FIC), to be held in Atlanta this April. All Federal Firearms Licensees (FFLs) are invited to the 8th annual event which will deliver strategic content on FFL technology, finance and compliance, as well as firearm industry laws. New to the FIC series is a preconference virtual event titled FIC On-Air?, in-person workshops and donations made directly to NSSF?s Project ChildSafe program.

FIC On-Air? is a new, two-day virtual event to be held on April 21?22 with 20 short sessions designed for new or existing FFLs and their employees who wish to elevate their tactical knowledge related to retail point-of-sale, ecommerce, manufacturing ERP, electronic Bound Book/e4473 technology, ATF regulations, NFA firearms, firearm importation and export, and other compliance and technology topics.

The 2022 FIC offers optional deep-dive and in-person workshops designed to immerse attendees in the comprehensive duties of an ATF-defined ?Responsible Person,? firearm and ammunition export mechanics, and firearm inventory management aided by POS, ERP and ecommerce technology. These pre-conference workshops will be held on April 25, with each session including three hours of live content.

Executive guests from NSSF, NASGW, ASA and the ATF, FBI NICS, DDTC and BIS will attend the main Firearms Industry Conference, to be held April 26?27, offering presentations and interactive question-answer periods with attendees. Over 20 additional sessions will be delivered by firearm industry professionals, attorneys and technologists. Content will include a range of topics, such as: Firearm and Ammunition Excise Tax, Firearm Distribution in 2022, Mastering ATF Inspections, Cybersecurity and Data Protection, Retail POS Technology, Intellectual Property, Employment Law, Firearms Marketing, ATF Imports and more.

The 2022 FIC will feature continued and increased support for NSSF programs. Every FIC registration comes with the option for attendees to donate in support of NSSF?s Project ChildSafe firearm safety

program. Sponsors will also be contributing to Project ChildSafe with a portion of every sponsorship donated in the sponsor?s name. In addition, attendees will hear directly from NSSF about Industry/Government Relations, as well as Project ChildSafe, National Shooting Sports Month and NSSF?s +ONE mentorship program. On behalf of the conference hosts, we are delighted to support the industry?s trade association, NSSF.

?We are grateful to FIC for recognizing the importance of NSSF?s efforts that work to safeguard our industry and grow the shooting sports. We especially appreciate providing attendees the option to donate in support of the nation?s leading firearm safety program, Project ChildSafe,? said Joe Bartozzi, President and CEO of NSSF and Chairman of the Project ChildSafe Foundation.

Also unique to this year?s sponsorship program is eliminating traditional industry?fee for a logo display.? Sponsorship of the 2022 FIC includes complimentary passes provided to the sponsor for use with supply chain partners, subcontract FFLs, up-and-coming retailers and others who would welcome receiving the gift of education.

?We look forward to the Firearms Industry Conference each year and are excited about the event?s continued growth and progression,? said conference hosts Camden Webb and Jon Rydberg. ?Whether virtual or in-person, FIC delivers invaluable information to our industry?s professionals.?

#### **FIC Registration**

To register to attend any or all of FIC On-Air?, FIC Pre-Con Workshops and the main FIC event, please visit **orchidadvisors.com/FIC**.

#### **About Orchid LLC**

Orchid LLC and its family of companies, including partner firm FFL Law, have been offering business software, firearms-friendly payments, and legal and regulatory services to the shooting sports industry for over a decade. With powerful POS, ecommerce, ERP and Bound Book solutions, as well as expert knowledge of ATF, import/export and state-level regulations, Orchid helps FFLs profitably manufacture, distribute and sell firearms with great efficiency and the utmost compliance. Get started today at orchidadvisors.com.

#### **About NSSF**

The National Shooting Sports Foundation (NSSF) is the trade association for the firearms industry. Its mission is to promote, protect and preserve hunting and the shooting sports. Formed in 1961, NSSF has a membership of thousands of manufacturers, distributors, firearms retailers, shooting ranges, sportsmen?s organizations and publishers nationwide. For more information, visit nssf.org.

#### **About Project ChildSafe**

NSSF, the trade association of the firearms industry, launched Project ChildSafe in 1999 (originally as Project HomeSafe). Since 1999, the program has provided more than 40 million free firearm safety kits and gun locks to firearm owners in all 50 states through partnerships with thousands of law enforcement

agencies across the country. That's in addition to the more than 70 million free locking devices manufacturers have included, and continue to include, with new firearms sold since 1998. While helping to prevent accidents among children is a focus, Project ChildSafe is intended to help adults practice greater firearm safety in the home. For more information, visit **projectchildsafe.org**.

## **Related People**

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